

QBCon Lab-i creates a competitive advantage for your laboratory by allowing effective laboratory management in a multiple laboratory environment, all integrated in one user-friendly computer system. QBCon Lab-i aims to decrease paperwork and increase overall laboratory efficiency.

Competitive advantage

QBCon Lab-i can be configured and customised to suit a customer's environment. This gives Lab-i a competitive advantage over other vendors.

Some benefits of the QBCon Lab-i System:

- Increased productivity:
 - Electronic production and reproduction of reports are much faster than the manual process;
 - Increased accuracy due to data validation when entered and/or imported directly from equipment;
 - Electronic information is more accessible than paper-based information;
 - Simultaneous access to information is possible;
 - Extraction of information from data is much faster and accurate.
- Improved management reporting to reflect laboratory performance management
- Establish trends and statistics within the laboratory processes
- Provide an audit trail with clear accountability and traceability

QBCon Lab-i standard features list

Some of the standard features are listed below. More features can be added according to your specific business process requirements.

- Set-up of various laboratory types in one system
- Registration of multiple receiving points
- Dynamic test set-ups
- Set-up of standard recommendations
- Multilingual capabilities
- Client information management
- Tracking of jobs and test results linked to a client
- Ability to generate and maintain quotations
- Linking of tests to samples
- Invoicing (batch invoicing for more than one job for the same client)
- Internal project costing
- Ability to use different sample numbering systems (e.g. sample numbers can be reset with each job)
- Linking of costs to tests (cost price, internal price, external price)
- Location set-up (country, province, city, suburb, farm, crop)
- Maintenance of jobs/batches and samples linked to it
- Result capture (accommodation of different result types)
- Complete audit trails (user, date and time)
- Sample tracking
- Customer level pricing



QBCon Lab-i extra features:

Calibration Management

Regular calibration and maintenance of instrumentation is important as it improves the performance of devices. If your laboratory offers a continuous record of traceable calibration it will also create more confidence in the measurements generated by your laboratory's instruments.

Costs and time spent on unnecessary maintenance is also minimised and productivity is increased. Correctly performed calibration guarantees consistency and accuracy, and ensures that your products and services are comparable and compatible during every repeatable performance.

Advanced Formulas

QBCon's Advanced Formulas is a unique addition to Lab-i. Advanced Formulas enables the user within, for example, the civil engineering sector to perform tests unique to the civil environment. New technology within the Microsoft.Net environment was used to create Advanced Formulas. Users can expect improved integration with Microsoft Excel when generating reports.

Some highlights of the QBCon Lab-i system:

Test Set-up

Physical tests can be set-up at four different levels and each test can be priced accordingly. Pricing of tests helps you to generate accurate invoices to decrease financial losses and discrepancies.

Scheduling

Effective scheduling of tests and job cards ensures optimal usage of available resources. Optimising available resources can increase productivity and lower average cost per test for increased profitability in the long run.

Laboratory Management

Additional laboratories can be added or deleted from the QBCon Lab-i. These laboratories can be managed and viewed individually. Advanced reporting per laboratory measures profitability and effectiveness. Problem or excelling areas can be identified and managed for profitability optimisation. Restricted access per user can be implemented at laboratory level for security reasons.

Advanced Reporting

QBCon Lab-i generates advanced reports to monitor and measure laboratory profitability and efficiency. Quick report generation lessens time spent on administration and can lead to increased productivity.

Debtor Management

The Debtor Management function of the QBCon Lab-i system provides effortless credit control and assists with quick invoice generation. The QBCon Lab-i system enables you to calculate interest per debtor by making use of debt age analysis. This allows the laboratory to focus more effectively on debt management and improves the total cash flow and profitability of the laboratory.

Multiple Language Interfaces

Multiple Language Interfaces is an added feature that allows you to invoice and generate reports in the client's preferred language. This added feature increases service delivery to the client, ultimately increasing customer satisfaction and retention.

QBCon Lab-i provides a true competitive advantage and will help you to stay at the forefront of technological advancement.

Choose the user-friendly and cost effective option, choose QBCon Lab-i.

Job/Batch Management

The following features are part of the standard system:

- Multiple sample data storage
- Multiple result data storage
- Multiple receiving points
- Multiple dispatch points
- Test result tracking per client

Customer Relationship Management (CRM)

QBCon Lab-i increases value added service delivery to clients by:

- Tracking the profitability of each client;
- Knowing which customers are more profitable and how frequently they make use of your service;
- Discount allocation per job/client;
- Tracking test results per client;
- Delivery of detailed sample results per customer;
- Delivery of detailed trends analyses per customer;
- Ability to manage multiple contacts per client.

All of the above features will increase client service level satisfaction.

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