

# QBCon Enterprise Point of Sale Module



Speed, security, information and availability are the cornerstones of a best-of-breed Point of Sale (POS) system. The QBCon Enterprise POS module is designed according to these guiding principles to make the pay process as fast and easy as possible while seamlessly interfacing with security, stock and financial systems.

## Speed

Fast and efficient processing is essential to provide high quality customer service at the counter or service desk. QBCon Enterprise processes cash sales by merely swiping the item and entering the tender type and amount.

Customer accounts are selected quickly and accurately using searches on name, part of name or account number.

## Security

QBCon's experience in the retail environment has taught us how to protect you and your customers against Point of Sale shrinkage. Independent reconciliations of payment methods and best practice rules make the QBCon Enterprise POS module as secure as possible.

## Information

The retailer can get an instant view of trading conditions with up-to-the-minute information from the QBCon Enterprise POS module. See how well your one-hour special is working, check the work rate of a particular cashier, see how many vouchers are being used or monitor cash levels instantly.

## Availability

High availability of pay points is very important, and QBCon Enterprise is designed to allow tills to be fully functional even if the central and/or branch servers or communications experience failures.

This is achieved by replicating all essential data to the till, thereby ensuring uninterrupted service to customers.

Furthermore, all transactions done during the failure period will be automatically updated to the relevant servers as soon as connection is re-established.



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## Setup Features

- User defined tills, specific linking of till operators and supervisors
- Definition of supervisor or manager interventions for fixed events
- Allows multiple tender types per sale
- Define opening of cash drawer per tender type
- Sales slip or invoice printing (or both) with reprint facility
- Caters for gift vouchers and promotional vouchers

## Sales

- Online credit validation
- Direct access to account ageing
- Blacklist validation (R/D cheques)
- Single tender for multiple invoices
- Returns on both credit and cash sales
- Free text notes on invoices
- Direct access to price enquiry
- Automatic conversion of quotation to sale
- Sale can be converted to quotation
- Full support for bar code scanning
- Hold transactions
- Single line invoicing of kits
- Caters for weighed items
- Cubic and square meter conversions
- Non-stock sales (labour, handling, miscellaneous)
- On screen display of running invoice total
- Cash exchange
- Cash pick-ups
- Till reconciliation (by cashier by session)
- Exception reporting for interventions, cancellations etc.

## Quotations

- Quotation management – setup rules for changes to quotations, verification of quantities quoted and user defined quote validity period
- Support for service desks
- Print preview
- Easy conversion to sales invoice
- Easy recall of quotes
- Expiry dates
- Quotations can be used to suspend a sales

## Pricing

- Can be maintained centralised or decentralised
- Allows for single pricing (all branches) and/or separate pricing per branch
- Options for mark-up or discount (for financial reporting)
- Standard pricing of up to five price categories per item
- Quantity breaks
- Volume breaks
- System calculates suggested selling price – actual selling price can be entered
- Support for multiple price deals with effective dates
- Support for specials and promotions per customer group, individual customer or all sales
- Kit pricing
- Full price history
- Effective dates control
- Supports pack sizes
- Printing of bar code labels
- Printing of shelf talkers
- Sales price analysis (shopping basket)



## Reporting

- Interface design
- Information access control
- Online Reports
- Browse, print and export reports
- Graphic representation of information
- Multiple reports and editable report parameters
- Time scheduled reports

**For more information, contact us.**

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